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OMB APPROVAL 3235-0123 OMB Number: February 28, 2010 Expires: Estimated average burden hours per response..... 12.00

> SEC FILE NUMBER 8- 11684



#### ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING_   | 1/1/08          | ANI   | ENDING 12              | 2/31/08   |
|--|-----------------|---|------------------------|---|
|  | MM              | /DD/YY  |                        | MM/DD/YY  |
| A. REG   | ISTRANT I       | DENTIFICATIO  | N                      |   |
| NAME OF BROKER-DEALER:<br>A.G. Quintal Investment Com<br>ADDRESS OF PRINCIPAL PLACE OF BUS |                 |   |                        | FIRM I.D. NO.                                       |
| 2177 Acushnet Avenue   |                 |   |                        |   |
|  | (No.            | and Street)   |                        |   |
| New Bedford  |                 | MA  | 02                     | 745   |
| (City)   |                 | (State)   | (Z                     | ip Code)  |
| NAME AND TELEPHONE NUMBER OF PE  | RSON TO CO      | NTACT IN REGARI   | 508                    | ORT<br>8-995-2611<br>(Area Code - Telephone Number) |
| B. ACC   | OUNTANT         | IDENTIFICATION CONTROL OF THE PROPERTY OF THE | N                      |   |
| INDEPENDENT PUBLIC ACCOUNTANT w  |                 | s contained in this Red   |                        |   |
| 260 North Main Street  | Fall R          | iver  | MA                     | 02720   |
| (Address)  | (City)          | PROCE:  | SSED <sup>(tate)</sup> | (Zip Code)  |
| CHECK ONE:   |                 | MAR 12  |                        |   |
| ☑ Certified Public Accountant  |                 |   | $M_{I}$                |   |
| ☐ Public Accountant  |                 | THOMSON   | KEUIERS \              |   |
| ☐ Accountant not resident in Unit  | ted States or a | ny of its possessions.  |                        |   |
|  | FOR OFFIC       | IAL USE ONLY  |                        |   |
|  |                 |   |                        |   |

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<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

|      | I, Mark A. Quintal  | , swear (or affirm) that, to the best of  |
|------|---|---|
|      | my knowledge and belief the accompany   | ving financial statement and supporting schedules pertaining to the firm of   |
|      | A.G. Quintal Investment   | Company, Inc. , as  |
|      | of <u>December 31</u>   | , 20 08 , are true and correct. I further swear (or affirm) that  |
| ٠    | neither the company nor any partner, pr   | oprietor, principal officer or director has any proprietary interest in any account   |
|      | classified solely as that of a customer, ex                                     | ccept as follows:   |
|      |   | •   |
| •    |   |   |
|      |   |   |
|      |   | A 2 1   |
|      |   |   |
| •    | •   | Machine   |
|      |   | Signature   |
| 1    |   | President   |
|      |   | Title   |
| (    | i was hit   |   |
|      | Ju v. white   |   |
|      | Notary Public   |   |
|      | This report ** contains (check all applic                                       | able boxes):  |
|      | <ul><li>(a) Facing Page.</li><li>(b) Statement of Financial Condition</li></ul> |   |
|      | (c) Statement of Financial Condition (Loss).                                    | n.  |
|      | (d) Statement of Sikali get kinding and   | MXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX  |
|      | (e) Statement of Changes in Stockh  | olders' Equity or Partners' or Sole Proprietors' Capital.   |
| 1/A  | (f) Statement of Changes in Liability   | ties Subordinated to Claims of Creditors.   |
|      | (g) Computation of Net Capital.   | AD D 1 D D D  |
| N/A  |   | of Reserve Requirements Pursuant to Rule 15c3-3.  |
|      |   | session or Control Requirements Under Rule 15c3-3.  opriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the |
|      | 0,  | of the Reserve Requirements Under Exhibit A of Rule 15c3-3.   |
| A\R  | (k) A Reconciliation between the au   | adited and unaudited Statements of Financial Condition with respect to methods of   |
|      | consolidation.  |   |
|      | (I) An Oath or Affirmation.   |   |
| N,XA | (m) A copy of the SIPC Supplement   | al Report.  |
| N/A  | (n) A report describing any material  | inadequacies found to exist or found to have existed since the date of the previous audit.  |
|      |   |   |

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### A. G. QUINTAL INVESTMENT COMPANY, INC.

#### FINANCIAL STATEMENTS

#### AND SUPPLEMENTARY INFORMATION

#### YEAR ENDED DECEMBER 31, 2008

#### TABLE OF CONTENTS

|  | Page (s) |
|--|----------|
| ACCOUNTANTS' REPORT  | 2        |
| FINANCIAL STATEMENTS   |          |
| EXHIBIT A: Balance Sheet   | 3        |
| EXHIBIT B: Statement of Income and Related Schedules and Retained Earnings | 4,5      |
| EXHIBIT C: Statement of Cash Flows   | . 6,7    |
| Notes to Financial Statements  | 8,9      |
| SUPPLEMENTARY INFORMATION  | 10-20    |





Joel S. Kane, CPA PC Peter D. Kane, CPA PC Joseph A. Cordeiro, CPA Alfredo M. Franco, CPA M. Helena Amaral, CPA Brian F. Chisholm, CPA

Charles H. Kane (1937-1963)

Mary Ellen Lewis, CPA Douglas M. Taber, CPA Darlene Berman, CPA

Board of Directors and Stockholders A. G. Quintal Investment Company, Inc. New Bedford, Massachusetts

#### INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying balance sheet of A. G. Quintal Investment Company, Inc. as of December 31, 2008 and the related statement of income and retained earnings and cash flows, for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of A. G. Quintal Investment Company, Inc. at December 31, 2008, and the results of its operations and its cash flows, for the year then ended in conformity with the accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements primarily taken as a whole. The supplementary information on pages 10 through 20 relating to the Computation of Net Capital and the Computation of Basic Net Capital Requirement under Rule 15c3-3 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

KANE AND KANE, INC.
CERTIFIED PUBLIC ACCOUNTANTS

Lane and Kane, Inc.

February 7, 2009

140,173

# A. G. QUINTAL INVESTMENT COMPANY, INC. BALANCE SHEET DECEMBER 31, 2008

| ,   |           |                              |                   |
|---|-----------|------------------------------|-------------------|
| ASSETS  |           |                              |                   |
| Current Assets  |           |                              |                   |
| Cash and Cash Equivalents Marketable Securities (Note 1) Deferred Income Tax Credit |           | \$ 9,536<br>95,786<br>11,216 |                   |
| Total Current Assets  | ·         | •                            | \$ 116,538        |
| Fixed Assets  |           | Accumulated                  |                   |
|   | Cost      | Depreciation                 |                   |
| Office and Computer Equipment   | \$ 70,121 | \$ 70,121                    |                   |
| Fixed Assets-net  |           |                              | 0                 |
| Other Assets  | •         |                              |                   |
| Cash-Restricted   |           | \$ 25,000                    |                   |
| Total Other Assets  |           |                              | 25,000            |
|   |           |                              |                   |
| TOTAL ASSETS  |           |                              | <u>\$ 141,538</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY  |           |                              |                   |
| Current Liabilities   |           |                              |                   |
| Accounts Payable  |           | \$ 409                       |                   |
| Accrued Pension Payable   |           | 500                          |                   |
| Accrued Corporate Income Taxes  |           | 456                          |                   |
| Total Liabilities-All Current   |           |                              | \$ 1,365          |
| Stockholders' Equity  |           |                              |                   |
| Common Stock, no par value,   |           |                              |                   |
| 15,000 shares authorized,<br>1,200 shares issued and outstanding                    |           | \$ 90,696                    |                   |
| Retained Earnings   |           | 49,477                       | •                 |
| ·   |           |                              | 140 170           |

Total Stockholders! Equity

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

# A. G. QUINTAL INVESTMENT COMPANY, INC. STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED DECEMBER 31, 2008

| Revenues                                      | \$        | 377,018  |
|---|-----------|----------|
| Operating and General Expenses (Schedule B-1) |           | 405,656  |
| Net Loss on Operations                        | \$        | (28,638) |
| Other (Income) and Expenses (Schedule B-2)    |           | 9,433    |
| Net Loss Before Income Taxes                  | \$        | (38,071) |
| Corporate Income Tax Benefit (Note 4)         |           | (9,747)  |
| NET LOSS                                      | \$        | (28,324) |
| Retained Earnings, Beginning of Year          |           | 77,801   |
| RETAINED EARNINGS, END OF YEAR                | <u>\$</u> | 49,477   |

#### <u>Schedule B-1</u> Operating and General Expenses

Total Other (Income) and Expenses

| •                                    |                   |
|--------------------------------------|-------------------|
| Officer Salary                       | \$ 170,000        |
| Office Salaries                      | 80,466            |
| Pension Expense (Note 5)             | 29,600            |
| Health Insurance                     | 22,040            |
| Rent Expense (Note 2)                | 22,000            |
| Information Usage Fees               | 17,568            |
| Payroll Taxes                        | 15,726            |
| Employee Benefits                    | 11,746            |
| Telephone Expense                    | 8,255             |
| Office Supplies and Expense          | 6,152             |
| Legal and Accounting Fees            | 6,124             |
| Travel and Entertainment             | 5,952             |
| License and Fees                     | 2,807             |
| Advertising                          | 2,520             |
| Insurance Expense                    | 1,946             |
| Postage and Printing                 | 1,629             |
| Dues and Subscriptions               | 612               |
| Miscellaneous Expense                | 513               |
|                                      |                   |
| Total Operating and General Expenses | <u>\$ 405,656</u> |
| •                                    |                   |
|                                      |                   |
|                                      |                   |
|                                      |                   |
| Schedule B-2                         |                   |
| Other (Income) and Expenses          | •                 |
|                                      |                   |
| Trading Losses                       | \$ 16,607         |
| Interest Expense                     | 2                 |
| Dividend Income                      | (1,274)           |
| Interest Income                      | (5,902)           |
|                                      |                   |

# A. G. QUINTAL INVESTMENT COMPANY, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2008

| Cash Flows from Operational Activities                                   |                               |             |
|--|-------------------------------|-------------|
| Cash Received for Services Interest Received Dividends Received          | \$ 377,018<br>5,902<br>1,274  | \$ 384,194  |
| Less: Cash Paid for Operating Activities Income Taxes Paid Interest Paid | \$ 407,300<br>456<br><u>2</u> | 407,758     |
| Net Cash Provided by Operating Activities                                |                               | \$ (23,564) |
| Cash Flows from Investing Activities                                     |                               |             |
| Purchase of Securities<br>Proceeds from Sale of Securities               | \$ (103,732)<br>114,239       |             |
| Net Cash Provided by Investing Activities                                |                               | 10,507      |
| Net (Decrease) in Cash   |                               | \$ (13,057) |
| Cash at Beginning of Year  |                               | 22,593      |
| CASH AT END OF YEAR  | ,                             | \$ 9,536    |

# A. G. QUINTAL INVESTMENT COMPANY, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2008

Reconciliation of Net Income (Loss) to Net Cash
Provided (Used) by Operating Activities

Net Loss \$ (28,324)

Adjustments to Reconcile Net Income to Net Cash Provided (Used) by Operating Activities

Net Realized Gain \$ (11,859)
Unrealized Loss 28,466
Decrease in Accounts Payable and Accrued Expenses (2,144)
Increase Accrued Pension Payable 500
Increase in Deferred Income Tax Credit (10,203)

Total Adjustments 4,760

NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ (23,564)

# A. G. QUINTAL INVESTMENT COMPANY, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2008

#### Note 1 Summary of Significant Accounting Policies

#### Organization

The Company was incorporated in Massachusetts in January, 1989 as a securities broker/dealer servicing the general public.

#### Basis of Accounting

For financial statement purposes, the Company reports income and expenses on the accrual basis of accounting; that is, income is reflected as earned, not received, and expenses are reflected when incurred, not when paid.

#### Marketable Securities

As a securities broker/dealer, marketable securities are stated in the financial statements at market value. The resulting difference between cost and market value is included in the statement of income.

#### Fixed Assets

Fixed assets are stated at cost less accumulated depreciation computed by use of the straight-line and accelerated cost recovery methods over the estimated useful lives of the assets.

#### Cash and Cash Equivalents

For purposes of the balance sheet and statement of cash flows, the Company considers all investment instruments purchased with a maturity of three months or less to be cash equivalents.

#### Advertising

The Company follows the policy of charging the costs of advertising to expense as incurred.

#### **Estimates**

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

#### Concentration of Credit Risk

The Company maintains cash balances at several banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$100,000, and for the period October 3, 2008 through December 31, 2009, the accounts are insured up to \$250,000.

# A. G. QUINTAL INVESTMENT COMPANY, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2008

#### Note 2 Related Party Transactions

The Company leases office space on a month-to-month basis from A.G.Q. Realty Trust, a related entity. Rent expense under this arrangement was \$22,000 for the year ended December 31, 2008.

#### Note 3 Net Capital

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule which requires the maintenance of minimum required net capital pursuant to Rule 15c3-1 and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1.

At December 31, 2008, the Company had net capital of \$140,173 which was in excess of its required net capital of \$100,000. The Company's net capital ratio was .011 to 1.

### Note 4 Income Taxes

Current

Federal and state income tax expense consists of the following for the year ended December 31, 2008:

| Federal            | \$         | 0              |
|--------------------|------------|----------------|
| State              |            | 456            |
| Deferred           |            |                |
| Federal            | (          | 4,548)         |
| State              | (!         | 5,655)         |
| Income Tax Benefit | <u>\$(</u> | <u>9,747</u> ) |

As of December 31, 2008, the Company has available approximately \$43,000 of unused net operating loss carryforwards that may be applied against future taxable income and will expire in 2028.

#### Note 5 Pension Plan

The Company maintains a profit sharing plan covering all employees who have completed two years of service, have worked a minimum of 1,000 hours per year, and are at least 21 years old. The plan provides for employer contributions based on a percentage of eligible participants' compensation, as determined annually by the Board of Directors. The financial statements reflect an employer contribution of \$29,600 for the year ended December 31, 2008.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL
OMB Number: 3235-0123
Expires: February 28, 2010
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hours per response.....12.00

# Form X-17A-5

### **FOCUS REPORT**

(Financial and Operational Combined Uniform Single Report)

PART IIA [12]

|   | (Please   | read instructions l   | efore p                                   | reparing Form.)  |  |
|---|---|---|---|--|--|
| This report is being filed pursuant to (Ch<br>1) Rule 17a-5(a) X 16<br>4) Special request | eck Applicable Block(s)):<br>2) Rule 17a-5<br>by designated examining author  |   |   | 3) Rule 17a-11 18 5) Other 26  | ]  |
| NAME OF BROKER-DEALER   |   |   |   | SEC FILE NO.   |  |
|   |   |   |   | 8-11684  | 14   |
| A.G. Quintal Investme   | ent Company. Inc  |   |   | FIRM I.D. NO.  |  |
| ADDRESS OF PRINCIPAL PLACE OF BUSINE  |   | •   | 13  | 1303115  | 15   |
| 2177 Acushnet Avenue  | ,   |   |   | FOR PERIOD BEGINNING (MM,  | /DD/YY)  |
| <del></del>   | o, and Street)  |   | 20  | 1/1/08   | 24   |
|   | ·<br>   |   |   | AND ENDING (MM/DD/YY)  | ,  |
| New Bedford 21  |   | 745   | 23  | 12/31/08   | 25   |
| (City)  | (State)   | (Zip Code)  |   |  |  |
| NAME AND TELEPHONE NUMBER OF PER  | ISON TO CONTACT IN REGARD   | TO THIS REPORT  |   | (Area Code) — Telephone I  | No.  |
| Mark A. Quintal NAME(S) OF SUBSIDIARIES OR AFFILIATE                                      | S CONSOLIDATED IN THIS REP  | ORT:  | 30  | 508-995-2611<br>OFFICIAL USE   | 31   |
| (0, 0. 0000   |   |   | 32  | ********   | 33   |
|   |   |   | 34  |  | 35   |
|   |   |   | 36  | ,  | 37   |
|   |   |   | 38  |  | 39   |
| Γ   | DOES RESPONDENT CARRY   | ITS OWN CUSTOMER A  | CCOUNTS                                   | S? YES 40 NO   | X 41   |
| ·   |   |   |   | ): 125 [ <del>140</del> ] 110  | X 42   |
|   | CHECK HERE IF RESPONDENT  | 15 FILING AN AUDITED P  | IEPUN I                                   |  | 11 42  |
|   | whom it is executed repres<br>complete. It is understood<br>integral parts of this For  | sent hereby that all info<br>d that all required item<br>m and that the submi       | ormation<br>is, staten<br>ssion of        | its attachments and the pers<br>contained therein is true, con<br>nents, and schedules are co<br>any amendment represents<br>c, correct and complete as pr | rrect and<br>nsidered<br>that all<br>reviously |
|   | Manual signatures of:  1) Principal Fregutive Offic  2) Principal Figancial Offic  3) Principal Operations Offic  ATTENTION — Intentional | ce for Maneging, Party<br>er de Partner<br>ficer de Partner<br>misstatements or omi | er de |  | <del>4</del>                                   |
|   | Criminal Violations. (See   | 18 U.S.C. 1001 and 15   | U.S.C.                                    | /8:t(a))   |  |

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SEC 1696 (02-03) 1 of 16

#### TO BE COMPLETED WITH THE ANNUAL AUDIT REPORT ONLY:

| INDEPENDENT PUBLIC A       | CCOUNTANT whose opinio    | n is contained in this Rep | ort             |         |           | •  |
|----------------------------|---------------------------|----------------------------|-----------------|---------|-----------|----|
| NAME (If individual, state | last, first, middle name) |                            |                 |         |           |    |
| Kane and Kan               | e, Inc. CPA's             | i                          |                 | 70      |           |    |
| ADDRESS                    |                           |                            |                 |         |           |    |
| 260 North Ma               |                           | 77 Fall Ri                 |                 | MA      | 73 02720  | 74 |
| Numbe                      | er and Street             | City                       |                 | State   | Zip Code  |    |
| <b>—</b>                   |                           | 75<br>76<br>77             |                 | FO      | R SEC USE |    |
|                            | DO N                      | OT WRITE UNDER THIS I      | _ine For sec us | SE ONLY | ·         |    |
| ·                          | WORK LOCATION             | REPORT DATE<br>MM/DD/YY    | DOC. SEQ. NO.   | CARD    |           |    |
|                            | _30_                      | [ 31 ]                     | 52              | 53      |           |    |

### FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT

|    |   |   | P                  | ART IIA   |                           |                    |            |
|----|---|---|--------------------|-----------|---------------------------|--------------------|------------|
| BR | ROKER OR DEALER<br>A.G. Quintal Investm   | nent                                    | t Company,         | Inc.      | N 3                       | 1                  | 00         |
|    | STATEMEN  | T OF F                                  |                    |           | CARRYING, NONCLEARING AND |                    |            |
|    | ·   |   | CERTAIN OTHE       |           |                           |                    |            |
|    |   |   |                    | a         | as of (MM/DD/YY) 12/31/08 |                    | 99         |
|    |   |   |                    |           | SEC FILE NO. 8-1168       | Consolidated 1     | 98<br>98   |
|    |   |   |                    |           |                           | i i i              | 99         |
|    |   |   |                    |           |                           | Unconsolidated X 1 |            |
|    |   |   |                    | Allowable | Non-Allowable             | <u>Total</u>       |            |
|    | 01  |   |                    |           |                           |                    | <b>750</b> |
|    | Cash  |   | \$                 | 200       | _                         | 7,400 1            | 5u         |
|    | Receivables from brokers or dealers:  |   | v 2 022            | 005       | 1                         |                    |            |
|    | A. Clearance account  |   | $\frac{3}{25,000}$ |           | s (550)                   | 27,023             | 110        |
|    | Receivable from non-customers   |   | 25,000             | 355       | 000                       | 27,023             | 30         |
|    | Securities and spot commodities   | ******                                  | <del></del>        | 000       |                           | /                  | <u></u>    |
|    | owned at market value:  |   |                    |           |                           |                    |            |
|    | A. Exempted securities  |   |                    | 418       | ]                         |                    |            |
|    | B. Debt securities  |   |                    | 419       | <u>.</u>                  |                    |            |
|    | C. Options  |   | 05 70              | 420       | 4                         |                    |            |
|    | D. Other securities  E. Spot commodities  |   | 95,786             | 424       | -                         | 95,786             | 150        |
| 5  | Securities and/or other investments   |   | 1                  | 1 430     | <b>J</b>                  | 337,33             | .00        |
|    | not readily marketable:   |   |                    |           |                           |                    |            |
|    | A. At cost 2 \$   | 130                                     |                    | <b></b>   |                           | _                  |            |
|    | B. At estimated fair value  |   | <del> </del>       | 440       | 610                       |                    | 360        |
|    | Securities borrowed under subordination   |   | ,                  |           |                           |                    |            |
|    | agreements and partners' individual and capital securities accounts, at market value: |   |                    | 460       | T 630                     | <u> </u>           | 380        |
|    | A. Exempted   |   |                    | 400       |                           |                    | .00        |
|    |   | 150                                     |                    |           |                           |                    |            |
|    | B. Other  |   |                    |           |                           |                    |            |
|    |   | 160                                     |                    |           | 7                         | Г.                 |            |
|    | Secured demand notes:   |   |                    | 470       | 640                       |                    | 390        |
|    | Market value of collateral:  A. Exempted  |   |                    |           |                           |                    |            |
|    |   | 170                                     |                    |           |                           |                    |            |
|    | B. Other  |   |                    |           |                           |                    |            |
|    |   | 180                                     |                    |           |                           |                    |            |
| 8. | Memberships in exchanges:   |   |                    |           |                           |                    |            |
|    | A. Owned, at  |   |                    |           |                           |                    |            |
|    |   | 190                                     |                    |           | [650]                     |                    |            |
|    | B. Owned, at cost   | •••••                                   |                    |           | 650                       |                    |            |
|    | C. Contributed for use of the company, at   |   |                    |           |                           | Г.                 | 100        |
| _  | market value  | • | •••                |           | 660                       |                    | 300        |
|    | investment in and receivables from affiliates,  |   |                    | £         | <b>-</b>                  | <b>-</b> -         |            |
|    | subsidiaries and associated partnerships  |   | ···                | 480       | 670                       | 9                  | 110        |
|    | Property, furniture, equipment, leasehold   |   |                    |           |                           |                    |            |
|    | improvements and rights under lease agreement   | s,                                      |                    |           |                           |                    |            |

SEC 1696 (02-03) 3 of 16

11,263

920

930

OMIT PENNIES

680

735

740

,263

490

535

540

at cost-net of accumulated depreciation and

amortization .....

# FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER
A.G. Quintal Investment Company, Inc.

as of 12/31/08

### STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

#### **LIABILITIES AND OWNERSHIP EQUITY**

| <u>Llabilities</u>   |   | A.1.<br><u>Liabilities</u>              | Non-A.1.<br>Liabilities                 | <u>Total</u>      |
|--|---|---|---|-------------------|
| 13. Bank loans payable   | e ·                                     | 1045                                    |   | 5 13 \$ [1470]    |
| 14. Payable to brokers or dealers:                                       | *                                       | [1040]                                  | 1124                                    | 0 13 4 11470      |
| A. Clearance account   |   | 1114                                    |   | 5] [1560]         |
| B. Other   | 10                                      | 1115                                    | 130                                     |                   |
| 15. Payable to non-customers   |   | 1155                                    | 135                                     | 5 1610            |
| 16. Securities sold not yet purchased,                                   |   |   | 150                                     | 0 [1620]          |
| at market value  |   |   | 136                                     | ען                |
| expenses and other   | 1,36                                    | 5 [1205]                                | 138                                     | 5 1,365 T685      |
| 18. Notes and mortgages payable:   |   | / 1200                                  |   | - 11000           |
| A. Unsecured   |   | 1210                                    |   | 1690              |
| B. Secured   |   | 1211                                    | 12                                      | 0 74 1700         |
| <ol><li>E. Liabilities subordinated to claims</li></ol>                  |   |   |   |                   |
| of general creditors:  |   |   | ·                                       |                   |
| A. Cash borrowings:  |   |   | 140                                     | 0                 |
| 1. from outsiders \$ 970<br>2. includes equity subordination (15c3-1(d)) |   |   |   |                   |
| of \$ 980  |   |   |   |                   |
| B. Securities borrowings, at market value                                |   |   | 141                                     | 0 1720            |
| from outsiders \$ 990  |   |   |   |                   |
| C. Pursuant to secured demand note                                       |   |   |   |                   |
| collateral agreements  |   |   | 142                                     | 0 1730            |
| 1. from outsiders \$1000   |   |   |   |                   |
| <ol> <li>includes equity subordination (15c3-1(d))</li> </ol>            |   |   |   |                   |
| of \$ [1010]   |   |   |   |                   |
| D. Exchange memberships contributed for                                  |   |   | 143                                     | 0 1740            |
| use of company, at market value  E. Accounts and other borrowings not    |   |   | 1 143                                   | <u> </u>          |
| qualified for net capital purposes                                       |   | 1220                                    | 144                                     | 0 1750            |
| 20. TOTAL LIABILITIES  | s 1,365                                 |   | \$ 145                                  |                   |
|  |   |   |   |                   |
| Ownership Equity   |   |   |   |                   |
| 21. Sole Proprietorship  |   | <del>раши</del> .                       |   | 7.5 \$ 1770       |
| 22. Partnership (limited partners)                                       | 11 <b>(\$</b>                           | 1020)                                   |   | 1780              |
| 23. Corporation:   |   |   |   | [4764]            |
| A. Preferred stock   |   | ••••••••••••••••••••••••••••••••••••••• | ••••••••••••                            | 90 606 1792       |
| C. Additional paid-in capital  |   |   |   | ··                |
| D. Retained earnings   |   |   |   |                   |
| E. Total   |   |   |   |                   |
| F. Less capital stock in treasury  |   |   |   |                   |
| 24. TOTAL OWNERSHIP EQUITY   |   |   |   |                   |
| 25. TOTAL LIABILITIES AND OWNERSHIP EQUITY                               | *************************************** | *****************************           | *************************************** | \$ 141,538   1810 |

OMIT PENNIES

# FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

|          |          |            |          |      | *** |                           |  |
|----------|----------|------------|----------|------|-----|---------------------------|--|
| BROKER O | R DEALER |            |          |      |     | <sub>as of</sub> 12/31/08 |  |
| A.G.     | Quintal  | Investment | Company, | Inc. |     |                           |  |

#### COMPUTATION OF NET CAPITAL

|     |  | 140 473           |        |
|-----|--|-------------------|--------|
| 1.  | Total ownership equity from Statement of Financial Condition \$                                    | 140,173           | 3480   |
| 2.  |  | í <sub>19</sub> ( | ) 3490 |
| 3.  |  | 140,173           | 3500   |
| 4.  |  |                   |        |
|     | A. Liabilities subordinated to claims of general creditors allowable in computation of net capital |                   | 3520   |
|     | B. Other (deductions) or allowable credits (List)  |                   | 3525   |
| 5.  | B. Other (deductions) or allowable credits (List)  | s 140,173         | 3530   |
| 6.  |  | ·                 |        |
|     | A. Total non-allowable assets from   |                   |        |
|     | Statement of Financial Condition (Notes B and C)   |                   |        |
|     | B. Secured demand note delinquency   |                   |        |
|     | C. Commodity futures contracts and spot commodities –  |                   |        |
|     | proprietary capital charges  |                   |        |
|     | D. Other deductions and/or charges   | (11,263           | ) 3620 |
| 7.  | Other additions and/or allowable credits (List)  |                   | 3630   |
| 8.  |  | s 128,910 ·       | 3640   |
| 9.  | Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):                        |                   |        |
|     | A. Contractual securities commitments  |                   |        |
|     | B. Subordinated securities borrowings  |                   |        |
|     | C. Trading and investment securities:  |                   |        |
|     | 1. Exempted securities 3735  |                   |        |
|     | 2. Debt securities 3733  |                   |        |
|     | 3. Options   |                   |        |
|     | 4. Other securities  |                   |        |
|     | D. Undue Concentration   | 0 044             |        |
|     | E. Other (List) 3736   | 8,011             | ) 3740 |
|     |  | , 120,899         | (      |
| 10. | . Net Capital  | \$                | 3750   |

OMIT PENNIES

#### FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT **PART IIA**

| ·                       |               |                |
|-------------------------|---------------|----------------|
| BROKER OR DEALER .      |               | as of 12/31/08 |
| A.G. Quintal Investment | Company, Inc. |                |

#### COMPUTATION OF NET CAPITAL REQUIREMENT

| · ·  | OVI LIVE HEGOLITEMENT   |   |           |             |              |
|--|---|---|-----------|-------------|--------------|
| Part A   |   |   |           |             |              |
| 11. Minimum net capital required (6 <sup>2</sup> / <sub>3</sub> % of line 19)  |   | 4,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | \$        | 91_         | 3756         |
| 12. Minimum dollar net capital requirement of reporting broker or dealer and minimum of subsidiaries computed in accordance with Note (A)  | net capital requirement   |   | \$ 1      | 100.000     | 3758         |
| of subsidiaries computed in accordance with Note (A)   | ******************  | *******                                 | <u>\$</u> | 00,000      | 3760         |
| 14. Excess net capital (line 10 less 13)   | 10444411 >>1444   1444 | ,,                                      | \$        | 20,899      | 3770<br>3780 |
| to a second for the second sec | ***************************************   |   | •         | L&U, 102_   | 7 4 7 5 5    |
| COMPUTATION OF AGG   | REGATE INDEBTEDNESS   |   |           | •           |              |
| 16. Total A.I. llabilities from Statement of Financial Condition   | ,   | ••/••••                                 | \$        | 1,366       | 3790         |
| 17. Add:   |   |   |           |             |              |
| A. Drafts for immediate credit   |   | 3800                                    |           |             |              |
| B. Market value of securities borrowed for which no equivalent value   |   | -                                       |           |             |              |
| is paid or credited  | \$  | 3810                                    | _         | ^           | []           |
| C. Other unrecorded amounts (List)   | \$  | 3820                                    | ž         | 0           | 3830         |
| 18. Total aggregate indebtedness   | ***************************************   |   | <u>}</u>  | 1,366       | 3840         |
| <ol> <li>Percentage of aggregate indebtedness to net capital (line 18 ÷ by line 10)</li> <li>Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1</li> </ol>  | /A\   | .,,                                     | ~_        | <del></del> | 3850<br>3860 |
| 20. For contago of upper to depresquity total complition in accordance with Knie 1003-1  | (u)   | *************************************** | ^         |             | 3000         |

#### **COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT**

#### Part B

| <ul> <li>2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits</li> <li>22. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of</li> </ul> | \$                 |
|---|--------------------|
| subsidiaries computed in accordance with Note (A)   | \$ 3880<br>\$ 3760 |
| 24. Excess capital (line 10 less 23)  | \$ 3910            |
| A. 5% of combined aggregate debit items or \$120,000  | \$3920             |

#### NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:

  - Minimum dollar net capital requirement, or
     64,8 of aggregate indebtedness or 4% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

## FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER A.G. Quintal Investment Company, Inc.

For the period (MMDDYY) from 1 / 1 / 08 3932 to 12 / 31 / 08 3933 Number of months included in this statement 12 3931

#### STATEMENT OF INCOME (LOSS)

| 1   | REVENUE   |               |  |         |
|-----|---|---------------|--|---------|
| -   | 1. Commissions:   |               |  |         |
|     | a. Commissions on transactions in exchange listed equity securities executed on an exchange       | <b>\$</b>     | 353  | 3935    |
|     | b. Commissions on listed option transactions  | 25            |  | 3938    |
|     | c. All other securities commissions   | <u>28</u>     | 9,355  | 3939    |
|     | d. Total securities commissions   | 28            | 9.708  | 3940    |
| - 2 | 2. Gains or losses on firm securities trading accounts  |               | •  |         |
|     | a. From market making in options on a national securities exchange                                |               |  | 3945    |
|     | b. From all other trading   |               | 6,607)   | 3949    |
|     | c. Total gain (loss)  | <u>(1</u>     | 6,607)   | 3950    |
| ;   | 3. Gains or losses on firm securities investment accounts   |               |  | 3952    |
|     | 4. Profit (loss) from underwriting and selling groups   | 26            |  | 3955    |
|     | 5. Revenue from sale of Investment company shares   |               | 7.339  | 3970    |
| (   | 6. Commodities revenue  |               | · •  | 3990    |
|     | 7. Fees for account supervision, investment advisory and administrative services                  |               |  | 3975    |
| 1   | 8. Other revenue  | _1            | 7,147  | 3995    |
| Ş   | 9. Total revenue  | \$ <u>36</u>  | 7,587  | 4030    |
|     |   |               |  |         |
|     | EXPENSES  |               |  |         |
|     | 10. Salaries and other employment costs for general partners and voting stockholder officers      | 19            | 6,666  | 4120    |
|     | 11. Other employee compensation and benefits  |               | 3,800  | 4115    |
|     | 12. Commissions paid to other broker-dealers  | _             |  | 4140    |
|     | 13. Interest expense  |               | 2  | 4075    |
|     | a. Includes interest on accounts subject to subordination agreements                              | •             |  |         |
|     | 14. Regulatory fees and expenses  |               | 8,931  | 4195    |
|     | 15. Other expenses  |               | 6,259  | 4100    |
| •   | 16. Total expenses  | \$40          | 5,658  | 4200    |
|     |   |               |  |         |
|     | NET INCOME  |               | 0.074  | [10.10] |
| •   | 17. Income (loss) before Federal income taxes and items below (Item 9 less Item 16)               | \$ <u>( 3</u> | 8,0/1)   | 4210    |
|     | 18. Provision for Federal income taxes (for parent only)  | Ž8            | <u>9,747)                                   </u> | 4220    |
| ٠.  | 19. Equity in earnings (losses) of unconsolidated subsidiaries not included above                 | _             |  | 4222    |
|     | a. After Federal income taxes of  |               |  |         |
| - 1 | 20. Extraordinary gains (losses)  |               |  | 4224    |
|     | a. After Federal income taxes of  |               |  |         |
| - 3 | 21. Cumulative effect of changes in accounting principles   |               |  | 4225    |
| - 1 | 22. Net income (loss) after Federal income taxes and extraordinary items                          | \$ <u>( 2</u> | 28,324)  | 4230    |
|     |   |               |  |         |
|     | MONTHLY INCOME  |               | N/A  |         |
| - : | 23. Income (current month only) before provision for Federal income taxes and extraordinary items | \$ <u>_</u>   | ,  | 4211    |

### FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER A.G. Quintal Investment Company, Inc. For the period (MMDDYY) from 1/1/08 to12/31/08 STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION) \$168,497 1. Balance, beginning of period ..... 4250 4260 C. Deductions (Includes non-conforming capital of 4272 4270 ,140,173 2. Balance, end of period (From item 1800) ...... 4290 STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS 4300 A. Increases 4310 B, Decreases ..... 4320 4. Balance, end of period (From item 3520) 4330

OMIT PENNIES

### FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT

| ·   |   | PART IIA                               |  |            |                                      |                                      |
|---|---|--|--|------------|--------------------------------------|--------------------------------------|
| BROKER OR DEALER A.G.   | Quintal Investm   | nent Compa                             | ny, Inc.   | . •        | as of <u>12/31</u>                   | /08                                  |
|   | EXEMPTIVE P   | ROVISION UNDER                         | RULE 15c3-3  |            | <del></del> ,                        | ····                                 |
| 24. If an exemption from Rule 15c3-1 is  A. (k)(1) — \$2.500 capital category           | s claimed, identify below the section<br>ory as per Rule 15c3-1               | •                                      |  |            |                                      | 4550                                 |
|   | for the Exclusive Benefit of customer   |  |  |            |                                      | 4560                                 |
| <ul> <li>C. (k)(2)(B) — All customer trans</li> <li>Name of cleaning firm so</li> </ul> | actions cleared through another brok<br>Pershing Securi                       | ker-dealer on a fully dis<br>Lties     | closed basis.  | 433        | X                                    | 4570                                 |
|   | the Commission (include copy of le  | tter)                                  | ***************************************  |            |                                      | 4580                                 |
| Type of Proposed Withdrawal or Accrual (See below for code ) Na                         | me of Lender or Contributor   | Insider or<br>Outsider?<br>(In or Out) | Amount to be<br>Withdrawn (cash<br>amount and/or Ne<br>Capital Value of<br>Securities) |            | (MMDDYY) Vithdrawal or Maturity Date | Expect<br>to<br>Renew<br>(Yes or No) |
| 314600  | 4601  | 4602                                   |  | 4603       | 4604                                 | 460                                  |
| 32 4610   | 4611  | 4612                                   |  | 4613       | 4614                                 | 4615                                 |
| 33 <u>4620</u>  | 4621  | 4622                                   |  | 4623       | 4624                                 | 4625                                 |
| 34  | 4631  | 4632                                   |  | 4633       | 4634                                 | 463                                  |
| ¥35   | 4641  | 4642                                   |  | 4643       | 4644                                 | 464                                  |
|   |   | Total \$38                             | N/A  | 4699       |                                      |                                      |
| •   |   |  | OM   | IT PENNIES |                                      |                                      |
| Instructions: Detail Listing must includ expected to be renewed.                        | e the total of items maturing during t<br>The schedule must also include prop |  |  |            |                                      |                                      |

the proposed redemption of stock and anticipated accruals which would cause a reduction of Net Capital. These anticipated accruals would include amounts of bonuses, partners' drawing accounts, taxes, and Interest on capital, voluntary contributions to pension or profit sharing plans, etc., which have not been deducted in the computation of Net Capital, but which you articipate will be paid within the next six months.

WITHDRAWAL CODE:

**DESCRIPTIONS** 

1.

Equity Capital

2.

Subordinated Liabilities

Accruals

Joel S. Kane, CPA PC
Peter D. Kane, CPA PC
Joseph A. Cordeiro, CPA
Alfredo M. Franco, CPA
M. Helena Amaral, CPA
Brian F. Chisholm, CPA

Mary Ellen Lewis, CPA Douglas M. Taber, CPA Darlene Berman, CPA

Charles H. Kane (1937-1963)

Board of Directors and Stockholders A.G. Quintal Investment Company, Inc. New Bedford, Massachusetts

In planning and performing our audit of the financial statements of A.G. Quintal Investment Company, Inc. as of and for the year ended December 31, 2008, in accordance with auditing standards generally accepted in the United States of America, we considered A.G. Quintal Investment Company, Inc.'s internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by A.G. Quintal Investment Company, Inc. that we considered relevant to the objectives stated in rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3-3(e); (2) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13; (3) in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (4) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3.

Also, we have audited the broker/dealer's December 31, 2008 unaudited Part IIA computation of Net Capital under Rule 15c3-1 and find that no material differences exist when compared to our December 31, 2008 annual audit report.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling the responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. However, we identified certain deficiencies in internal control that we consider to be significant deficiencies and communicated them in writing to management and those charged with governance on February 7, 2009.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2008 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KANE AND KANE, INC.
CERTIFIED PUBLIC ACCOUNTANTS

(ane and Kane, Inc.

February 7, 2009

 $\mathbb{END}$